

## **CALL FOR EXPRESSION OF INTEREST**

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**Recruitment of two (02) individual consultants – Trainers for the training workshop on resource mobilization and drafting project proposals for the gender focal points of the National Agricultural Research Systems in West and Central Africa**

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**Opening date: 06/08/2024**  
**Closing date: 20/08/2024**

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**AMI No. 15-2024**

Agricultural Research for Development (AR4D) is central to providing the agricultural technologies and innovation needed for agriculture to contribute to the implementation of commitments under the SDGs and Agenda 2063, among which; Increase the resilience of agriculture and food systems to climate change. According to the African Union Commission (2019), the African continent is still struggling to increase levels of investment in agricultural research to at least 1% of agricultural GDP, which is the target set by the African Union's Malabo Declaration in 2014. The Agricultural Science and Technology Indicators (ASTI) Initiative of the International Food Policy Research Institute (IFPRI) recommends that science, Technology and innovation are becoming a major concern in development plans on the African continent with the aim of strengthening Africa's growth as progress is linked to the level of investment in research and development. It was observed that funding for agricultural research in Africa has become increasingly scarce and irregular and remains dependent on donors. Although donor-supported projects have helped to build capacity in many countries, these gains were quickly eroded by the withdrawal of donor funding if other sources were not consolidated and developed. It is therefore important to strengthen the capacities of agricultural research actors so that they can mobilize resources for sustainable financing of agricultural research projects

Institutional and human capacity building in AR4D is one of the four outcomes that CORAF has identified in its 2018-2027 strategic plan. To support the National Agricultural Research Systems (NARS) to participate in joint resource mobilization initiatives related to agriculture transformation, and more specifically to the resilience of agricultural and food systems to climate, CORAF is considering training national actors in resource mobilization and the drafting of research project proposals.

In this context, CORAF recruits two individual consultants - trainers to lead the training workshop on resource mobilization and writing research project proposals for the attention of the NARS gender focal points.

The CORAF Executive Director invites consultants with the required qualifications as indicated in the terms of reference to express their interest in this call.

Consultants interested in this call must provide information indicating that they are qualified to perform such services (references to similar contracts, CVs, experiences in a similar field, experiences under similar conditions, etc.).

Qualified consultants will be selected according to the rules contained in the CORAF Manual of Administrative, Financial and Accounting Procedures.

Interested consultants can obtain further information from the CORAF Executive Secretariat by sending an e-mail to: [d.pouye@coraf.org](mailto:d.pouye@coraf.org) with a copy to [procurement@coraf.org](mailto:procurement@coraf.org).

Expressions of interest must be submitted by e-mail to: [procurement@coraf.org](mailto:procurement@coraf.org) **no later than 20/08/2024 at 17:00 GMT.**

**Dr Moumini SAVADOGO**  
**Executive Director of CORAF**



## **TERMS OF REFERENCE**

### **Recruitment of two training consultants for the resource mobilization training workshop and drafting of project proposals from the gender focal points of the national agricultural research systems in West and Central Africa**

#### **I. Background**

Agricultural Research for Development (AR4D) is central to providing the agricultural technologies and innovation needed for agriculture to contribute to the implementation of commitments under the SDGs and Agenda 2063, among which; Increase the resilience of agriculture and food systems to climate change. According to the African Union Commission (2019), the African continent is still struggling to increase levels of investment in agricultural research to at least 1% of agricultural GDP, which is the target set by the African Union's Malabo Declaration in 2014. The Agricultural Science and Technology Indicators (ASTI) Initiative of the International Food Policy Research Institute (IFPRI) recommends that science, Technology and innovation are becoming a major concern in development plans on the African continent with the aim of strengthening Africa's growth as progress is linked to the level of investment in research and development. It was observed that funding for agricultural research in Africa has become increasingly scarce and irregular and remains dependent on donors. Although donor-supported projects have helped to build capacity in many countries, these gains were quickly eroded by the withdrawal of donor funding if other sources were not consolidated and developed. It is therefore important to build the capacity of agricultural research actors so that they can mobilize resources for sustainable financing of agricultural research projects.

Institutional and human capacity building in AR4D is one of the four outcomes that CORAF has identified in its 2018-2027 strategic plan. To support the National Agricultural Research Systems (NARS) to participate in joint resource mobilization initiatives related to agriculture transformation, and more specifically to the resilience of agricultural and food systems to climate, CORAF is considering training national stakeholders in the drafting of research project proposals. This activity will enable stakeholders, and specifically the NARS gender focal points, to respond effectively to calls for proposals for projects to facilitate the implementation of the NARS gender action plan.

To this end, a training workshop on resource mobilization and the drafting of proposals for research projects for the attention of gender focal points of NARS is envisaged. The present terms of reference for the recruitment of trainers are intended to this end.

## **II. Objectives**

The main objective of this training workshop is to strengthen the capacity of gender focal points in national agricultural research systems for resource mobilization to facilitate the implementation of NARS gender action plans, with the writing of bankable research projects.

### **Specific objectives:**

- ❖ Raise awareness of funding opportunities for gender-sensitive research projects;
- ❖ Train participants in techniques for writing proposals for gender-sensitive and bankable research projects;
- ❖ Learn resource mobilization strategies for the implementation of NLTS gender action plans.

### **Consultant 1: Resource Mobilization Specialist**

Awareness of funding opportunities:

- ❖ Present the different sources of funding for gender-sensitive research projects
- ❖ Explain the criteria for selecting funders

Resource mobilization strategies:

- ❖ Teach effective techniques to identify and approach funders
- ❖ Guide the development of resource mobilization strategies for NARS gender action plans

Practical aspects of fund-raising:

- ❖ Lead sessions on project budgeting
- ❖ Discuss best practices in managing donor relations

### **Consultant 2: Expert in project proposal writing**

Proposal writing techniques:

- ❖ Train in the methods of structuring a project proposal
- ❖ Teach how to effectively integrate gender into proposals

Drafting of bankable projects:

- ❖ Explain the key elements that make a project attractive to funders
- ❖ Guide the drafting of draft proposals during the workshop

Specific aspects of agricultural research:

- ❖ Address the particularities of project writing in the field of agricultural research
- ❖ Discuss the importance of gender mainstreaming in agricultural research projects

### **III. Expected results**

- ❖ Participants are made aware of the different sources of funding for gender-sensitive research projects;
- ❖ Participants are trained in writing proposals for gender sensitive and bankable research projects;
- ❖ Gender focal points have learned resource mobilization strategies for the implementation of their gender action plans;

### **IV. Target audience**

Gender focal points of the national agricultural research systems of 23 countries in West and Central Africa are invited.

### **V. Methodology**

The workshop will combine theoretical and practical presentations, case studies, group work and practical proposal writing sessions.

### **VI. Duration, date and place**

The workshop will take place over 5 days at the **Le Ndiambour hotel in Dakar from 25 to 29 November 2024.**

### **VII. Level of effort**

The level of effort planned for both consultants is **16 Men/day, including 8 Men/day for the resource mobilization expert and 8 Men/day for the project proposal writing expert.**

### **VIII. Profile of trainers**

The workshop will be facilitated by two trainers:

- ❖ Hold a Master's or PhD in a discipline related to agriculture and/or gender and development;
- ❖ Have at least 10 years of experience in agricultural research in West and Central Africa;
- ❖ Have proven expertise in development/gender and agriculture;
- ❖ Have at least 5 years of experience in mobilizing resources and drafting gender-sensitive project proposals;
- ❖ Experience in hosting regional training workshops in West and Central Africa;
- ❖ Be bilingual French/English

### **IX. Deliverables**

- ❖ A detailed report of the workshop;
- ❖ The training materials used;
- ❖ Draft project proposals developed during the workshop;
- ❖ Resource mobilization strategies developed by participants.

**FRAUD, CORRUPTION, CONFLICTS OF INTEREST, EXPLOITATION, SEXUAL ABUSE AND SEXUAL HARASSMENT**

**Fraud, corruption:** bidders, suppliers, contractors, and their subcontractors must observe the strictest rules of professional ethics when awarding and performing contracts. They must avoid all acts of corruption and all fraudulent, collusive, coercive, or obstructive maneuvers with the aim of awarding or obtaining a contract awarded by CORAF. Any deviant behavior will be subject to appropriate sanctions (cancellation of the contract, exclusion from future contracts awarded by CORAF, dismissal of CORAF personnel guilty of these acts.

**Conflicts of interest:** CORAF rules require that any company taking part in a procurement procedure should not be in a situation of conflict of interest. There are two possible scenarios:

- The company supplies goods, works or services (other than consultancy services) which follow on from or are directly linked to consultancy services for the preparation or execution of a project which it or an affiliated company has supplied ;
- The company (including its staff) has a close business or family relationship with a CORAF staff member: i) who is directly or indirectly involved in the preparation of the tender documents or contract specifications, and/or in the evaluation process for the said contract; or ii) who may be involved in the execution or supervision of the said contract.

The term "Sexual Exploitation and Abuse (SEA)" has the following meanings:

- Sexual Exploitation" (SE), defined as abusing or attempting to abuse a state of vulnerability, differential power or trust for sexual purposes, including, but not limited to, profiting monetarily, socially or politically from the sexual exploitation of another person ;
- Sexual Abuse" (SA), defined as any physical intrusion or threat of physical intrusion of a sexual nature, either by force or under unequal conditions, or by coercion ;
- Sexual Harassment" (HS) is defined as any unwelcome sexual advances, requests for sexual favors or other verbal or physical behavior of a sexual nature by Contractor personnel towards other Contractor or Owner personnel;

Any company found to be in a situation of conflict of interest or sexual exploitation, abuse or harassment will not be awarded a CORAF.

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